

12:30pm-7:00pm

NEWYORK I NASHVILLE I DALOS 2 205 ANGELES

Tuesday, July 12, 2022, at the TWA Hotel at JFK Airport, NY Meeting Space: Constellation Ballroom / Landmark Hall Program Focus: Hotel Capital Markets

REGISTRATION & INFORMATION

Sponsored By:	O'CONNOR Tax Reduction Experts
1:30pm-1:45pm Speakers:	WELCOME Jeff Higley, President, The BHN Group Chip Rogers, President & CEO, AHLA
1:45pm-2:00pm Speaker:	HOTEL PERFORMANCE OUTLOOK Mark Lomanno, Partner & Senior Advisor, Kalibri Labs
2:00pm-2:15pm Speaker:	TRANSACTIONS & DEVELOPMENT OUTLOOK Jay Morrow, Managing Director, Hodges Ward Elliott
2:15pm-2:50pm Moderator: Panelists:	WALL STREET OUTLOOK Russ Shattan, EVP, Acquisitions & Development, MCR Anand Jobanputra, Managing Director, Head of Public Lodging Division, Wells Fargo Taylor Williams, Vice President, Investment Banking, Goldman Sachs Croft Young, Managing Director, Morgan Stanley
2:50pm-3:30pm	NETWORKING BREAK
3:30pm-4:05pm Moderator: Panelists:	FINANCING – THE CAPITAL STACK Tracy Prigmore, Managing Partner, TLTsolutions & Founder, SHaD Kyle Berman, Vice President, KSL Capital Partners Sanat Patel, Co-Founder & Chief Lending Officer, AVANA Companies Chris Ropko, CEO, McNeill Investment Group Mark VanStekelenburg, Senior Vice President, CHMWarnick
4:05pm-4:55pm Moderator: Panelists:	FISCAL FITNESS – WHERE HOTELS STAND IN THE CURRENT ECONOMY Jeff Higley, President, The BHN Group Kevin Jacobs, CFO, Hilton Tyler Morse, Chairman and CEO, MCR Lynne Roberts, CIO, Avion Hospitality
4:55pm-5:00pm Speaker:	WRAP-UP REMARKS Jeff Higley, President, The BHN Group
5:00pm-7:00pm Hosted By:	NETWORKING RECEPTION

SPONSORS











NEWYORK I NASHVILLE I DALOS 2005 ANGELES

Thursday, July 14, 2022, at the Margaritaville Nashville, TN Meeting Space: Seagrass / Porch of Inclusion

4:00pm-7:30pm Sponsored By: REGISTRATION & INFORMATION O*CONNOR Tax Reduction Experts

5:00pm-5:15pm Speakers: Jeff Higley, President, The BHN Group Chip Rogers, President & CEO, AHLA

5:15pm-6:00pm Moderator: Panelists: Panelists: Mitter Asher, CEO, Standard International Management Thom Geshay, CEO, Davidson Hospitality Group Amanda Hite, President, STR

6:00pm-7:30pm Hosted By:



Vinay Patel, President, Fairbrook Hotels

SPONSORS







NORTHSTAR





NEWYORK I NASHVILLE I DALOS 23 SANGELES

Tuesday, July 19, 2022, at the Virgin Hotels Dallas, TX (Giant Ballroom) Meeting Space: Giant Ballroom Program Focus: Hotel Development

12:30pm-7:00pm Sponsored By:	REGISTRATION & INFORMATION OCONNOR Tax Reduction Experts
1:30pm-1:45pm Speaker:	WELCOME Jeff Higley, President, The BHN Group
1:45pm-2:00pm Speaker:	HOTEL PERFORMANCE OUTLOOK Amanda Hite, President, STR
2:00pm-2:15pm Speaker:	DEVELOPMENT PIPELINE JP Ford, Senior Vice President, Lodging Econometrics
2:15pm-2:50pm Moderator: Panelists:	REAL ESTATE OUTLOOK John Fareed, Global Chairman, Horwath HTL Tiffany Cooper, SVP, Development – Americas, Kimpton Hotels & Resorts Bharat Patel, Partner, Gulf Coast Hospitality Miraj Patel, President, Wayside Investment Group
2:50pm-3:30pm	NETWORKING BREAK
3:30pm-4:05pm Moderator: Panelists:	CAPITAL & STRATEGIES FOR DEVELOPMENT Billy Brown, CEO, LodgeCap Jim Chu, EVP & Chief Growth Officer, Hyatt Hotels Corporation Bobby Molinary, SVP, Lodging Development, Marriott International Jared Schlosser, Senior Vice President, Stonehill Angelo Stambules, Managing Director, National Hospitality Group, Huntington National Bank
4:05pm-4:55pm Moderator: Panelists:	VIEWS FROM THE BOARDROOM Jeff Higley, President, The BHN Group James Bermingham, CEO, Virgin Hotels Laura Lee Blake, President & CEO, AAHOA Rob Hays, President & CEO, Ashford Hospitality Trust Mehul Patel, Chairman & CEO, NewcrestImage Peter Strebel, President, Omni Hotels & Resorts
4:55pm-5:00pm Speaker:	WRAP-UP REMARKS Jeff Higley, President, The BHN Group
5:00pm-7:00pm Hosted By:	NETWORKING RECEPTION VITUIN HOTELS

SPONSORS





TELS



CHOICE

HOTELS*



STONEHILL



NEWYORK UNASHVILLE I DALOS 2 20 SANGELES

Thursday, July 21, 2022, at the Fairmont Century Plaza, Los Angeles, CA Meeting Space: Constellation Ballroom

4:00pm-7:30pm Sponsored By: **REGISTRATION & INFORMATION**



5:00pm-5:15pm W Speakers: Jo

WELCOME Jonathon S. Zink, COO, The BHN Group Chip Rogers, President & CEO, AHLA

5:15pm-6:00pm Moderator: Panelists: Panelists: Chip Rogers, President & CEO, AHLA Bob Alter, CEO, Seaview Investors, LLC Ken Cruse, CEO & Co-Founder, Soul Community Planet Akshay Goyal, Managing Director, Riller Capital Heather McCrory, CEO North & Central America, Accor

6:00pm-7:30pm Hosted By:





SPONSOR



Program as of July 20, 2022



NORTHSTAR





NEW YORK I NASHVILLE I DALLAST LOS ANGELES

PRODUCED BY:

Northstar Travel Group is the leading B-to-B information and marketing solutions company serving all NORTHSTAR segments of the travel industry including leisure/retail, corporate/business travel, corporate and sports TRAVEL GROUP meetings, incentives, hospitality, and travel technology. Northstar is the owner of leading brands serving these travel segments. The company produces more than 100 face-to-face events in 13 countries in retail travel, hospitality, corporate travel, travel technology, sports travel, and the meetings & incentive industry. In addition, Northstar owns Phocuswright, the leading research, and event producer serving the travel technology industry. Northstar Travel Group owns The BHN Group, the leading producer of hot el investment conferences. Northstar is also the majority shareholder in Inntopia, the leading SaaS e-commerce software business serving the mountain destination, golf, activities, and hospitality markets. Based in Secaucus, NJ, the company has 14 offices in the U.S., UK, Singapore, and China. Northstar Travel Group is owned by funds managed by EagleTree Capital.

IN ASSOCIATION WITH:



The American Hotel & Lodging Association (AHLA) is the sole national association representing all segments of the U.S. lodging industry. Headquartered in Washington, D.C., AHLA focuses on strategic advocacy, communications support and workforce development programs to move the industry forward. In the wake of COVID-19 pandemic, the hospitality was the first industry impacted and it will be among the last to recover. That is why AHLA is committed to promoting safe travel while also creating a standardized safety experience nationwide through the Safe Stay initiative. With an enhanced set of health and safety protocols designed to provide a safe and clean environment for all hotel guests and employees, hotels across America are ready to welcome back travelers when

they are ready to travel. Learn more at www.AHLA.com.



The BHN Group is the worldwide leader in developing and organizing conferences for the hotel and tourism investment community. With over three decades of experience, more than 160 events completed to-date, and in excess of 110,000 international delegates, these conferences have become "must attend" events for industry leaders who come together to network, conduct business, and to learn about the latest trends. The current

slate of events include: the Americas Lodging Investment Summit (ALIS) in Los Angeles; ALIS Law in Los Angeles; ALIS Summer Update; Alternative Ownership Conference Asia Pacific (AOCAP) in Singapore; Caribbean Hotel & Resort Investment Summit (CHRIS) in Miami; Hotel Investment Conference Asia Pacific (HICAP) in Singapore; HICAP UPDATE; Hotel Opportunities Latin America (HOLA) conference in Miami; and HICAP Australia New Zealand (HICAP ANZ) in Sydney. The BHN Group's website at www.Burba.com is the gateway for information about the annual conferences it produces, as well as a direct link to important players in the hospitality investment world.

THE ALIS LEGACY



The AHLA Foundation, the charitable giving arm of the American Hotel & Lodging Association, is dedicated to helping people build careers, improve their lives and strengthen the lodging industry. We are committed to elevating, educating, and empowering individuals and the public on the industry's story of opportunity and advancement. Since its founding in 1953, the Foundation has distributed over \$27 million in support of the industry and is committed to ensuring a strong and viable workforce for the entire lodging industry. The

NORTHSTAR

Foundation is funded solely by contributions from generous individuals and companies who want to give back to the hotel industry and ensure a successful future. Learn more at www.AHLAFoundation.org.

As of October 2021

ВНЛ